



# UNLOCKING THE FUTURE OF RAIL FREIGHT FOR ALL

May 2025

Intermodal Terminal Company is changing the face of freight in Australia.

We're transforming the country's critical infrastructure with state-of-the-art intermodal terminals — and we're making it easily accessible, so everyone in the market can reap the many benefits of rail freight.

At ITC, we're unlocking the future of rail freight to empower a stronger economy, sustain a better environment, and give our customers greater choice in logistics.

We invite you to partner with Intermodal Terminal Company (ITC) — the company inspiring efficiency, innovation and competition in the Australian supply chain, at no cost to the taxpayer.

Established in 2022 by industry experts, ITC is Australia's only privately funded, independent owner and operator of intermodal terminals. We are 100% owned by Aware Super, one of Australia's largest member-owned superannuation funds with \$190 billion of assets under management. This support has set ITC on our way to delivering a global network of open access intermodal terminals with world-class safety, technology, and facilities.

"WE ARE PROUD TO BE THE OWNER OF ITC AND ARE COMMITTED TO SUPPORTING THEIR VISION."

**Mark Hector**  
Head of Infrastructure,  
Aware Super



“WE BELIEVE THAT  
CHOICE IS VALUE.”

Mishkel Maharaj  
Founder and CEO, ITC

FIRST LEVEL  
SECOND LEVEL

Driven by a business model to be long-term operators of our intermodal terminals, customer satisfaction is at the core of ITC.

Constantly seeking out new ways to improve and adapt, our independent nature means we can be dynamic in making decisions and delivering quality for our customers. We are dedicated to collaborating with the rail freight sector and fostering ongoing relationships with our industry partners.

OUR VALUES



**SAFETY**

We aim for zero harm to people and the environment



**COLLABORATION**

We are better together



**EXCELLENCE**

We keep moving the bar higher



**INTEGRITY**

We do as we say



**AGILITY**

We move to meet the market

With a specialised focus on service, our executive team are backed by decades of experience in logistics, transportation, infrastructure, finance and more.



**Mishkel Maharaj**  
Founder and CEO



**Julian Zeltinger**  
Chief Commercial Officer



**Brendon Gibson**  
Chief Operating Officer



**Antoine Izard**  
Chief Financial Officer



**Leigh Cook**  
Chief Development Officer



**Kate Jones**  
Chief People &  
Governance Officer



The first signature terminal for ITC, Melbourne Intermodal Terminal (MIT) is an open access, bonded facility going above and beyond current industry standards. Its state-of-the-art freight handling equipment, competitively priced services, and interstate connectivity will empower our customers across all aspects of their business.

45ha

Total site footprint

30+ha

Concrete hardstands

10ha

Empty container parks

9

RAIL SIDINGS THAT WILL SUPPORT:

1,800m

Double-stacked interstate trains

600m

Port Rail Shuttle Network services

1mn+

TEUs to be processed p.a.

2mn

TEUs processed p.a. in the future

100%

Electric-powered equipment

\$400mn

One of Victoria's largest privately funded infrastructure projects

\$0 COST

to the Australian taxpayer

OCT. 2025

Operations to commence



Artist Impression

← TO SYDNEY

TO MELBOURNE, ADELAIDE & PERTH →

UNLOCKING  
THE FUTURE OF RAIL  
FREIGHT FOR ALL



MIT → Location

Directly located on the Hume Highway, MIT is perfectly positioned in the supply chain. It is connected to the new Port Rail Shuttle Network and will receive multiple large-capacity deliveries a day from all stevedores at the Port of Melbourne (PoM).

**22.5km**

to PoM via rail

**15km**

to Melbourne Airport

**<20km**

to Melbourne CBD

**2km**

to Craigieburn Bypass

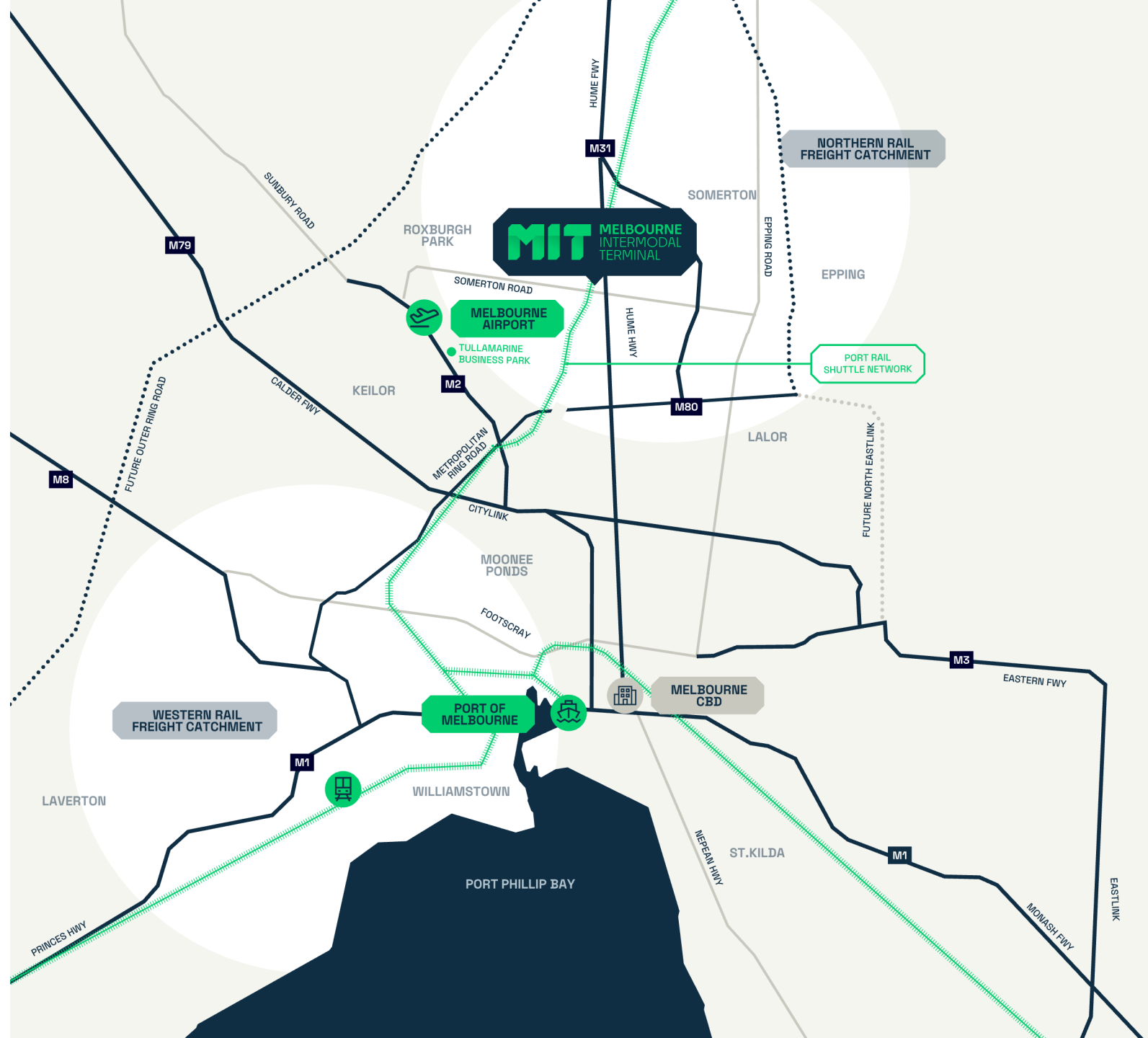
**6km**

to M80 Ring Road

**8km**

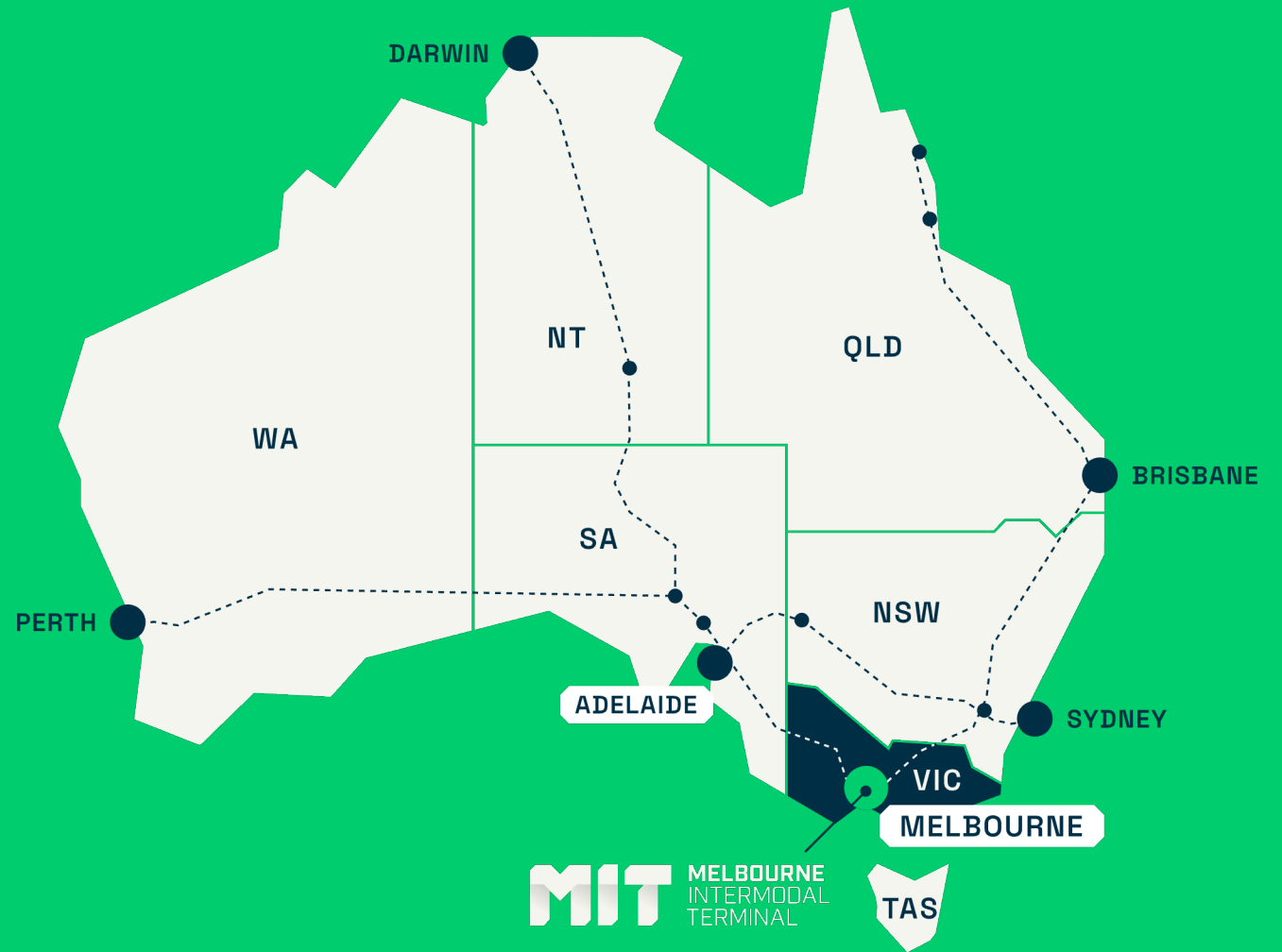
to Tullamarine Freeway

UNLOCKING  
THE FUTURE OF RAIL  
FREIGHT FOR ALL



## YOUR TRACK TO SUCCESS

Take your business nation-wide. Not only is MIT the closest open-access intermodal terminal to Melbourne's CBD, but it is also linked to the Australian Rail Track Corporation (ARTC) interstate network.



MIT presents a key opportunity for both metropolitan and regional import/export businesses (IMEX) to streamline their operations, among many other benefits.

Avoiding congestion around port, MIT improves the speed and scheduling certainty for IMEX within the Melbourne metropolitan area. It also offers bulk transfers for quicker turnaround times and no waiting for slot bookings at PoM.

Offering more economical storage compared to port facilities, regional primary producers can continuously drop off their exports at MIT to be staged and directly delivered to PoM when shipping windows open — eliminating the need for additional trucks to navigate busy road routes within limited timeframes.

# ELEVATING THE IMEX EXPERIENCE

---

## SAVINGS

Selling a through rate to MIT can increase margins while simplifying pricing structures.

## STAGING

Streamlines volume flow for regional exports via road and rail, while lowering the need for surge capacity.

## RELIABILITY

Connected to a dedicated rail freight network, with up to 14 train paths available to and from PoM.

## PROXIMITY

Cargo can be delivered closer to customer catchment areas.

## CAPACITY

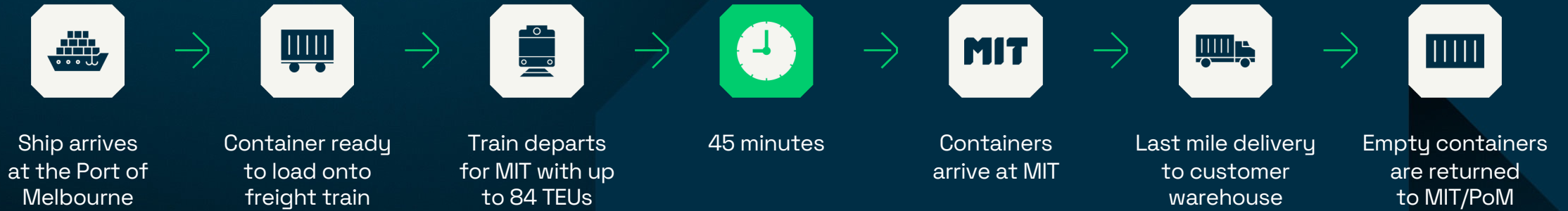
Fast, efficient container processing that translates into ample storage space with no short-term constraints.

## ADAPTABILITY

Supports all shipping container types including dry, reefer, and Dangerous Goods.

---

## DAILY SERVICES FROM PORT TO WAREHOUSE



## MARKET-LEADING SERVICES

MIT is more than rail sidings. A full suite of market-leading services at the container park will add extra value to your operations, with the potential to support bespoke customer requirements.



Container repair workshop



Container washing and fumigation



Food-grade container upgrades



Empty container storage



Reefer power points



Tailgate inspections



In-precinct pickup and delivery (PUD) services

MIT → MIIX



MIT is strategically co-located with Melbourne Intermodal & Industrial Exchange (MIIX), a 99-hectare industrial and logistics precinct owned by Aware Real Estate.

Operating in partnership with ITC, MIIX is transforming this established estate with prime grade warehousing and workspaces. By leasing at MIIX, our customers will enjoy private-road access to MIT, containers from PoM directly delivered to your warehouse, and empty container pickups — saving their business both time and money.

UNLOCKING  
THE FUTURE OF RAIL  
FREIGHT FOR ALL

MIIX TENANTS WHO USE MIT  
ARE ESTIMATED TO SAVE  
10-25% ON IMEX SERVICES  
AND 26% ON FREIGHT  
COSTS TO PERTH\*

\*Rail freight cost saving in comparison to road freight



Artist Impression

## COMMITTED TO SUSTAINABILITY

ITC's mission is to safely move more freight onto rail, improving the environments of our local communities by reducing road accidents, congestion and pollution.

At ITC, we are proud advocates of a cleaner, safer, and more considerate supply chain. With the Federal Government's new mandatory reporting on Scope 1 and 2 emissions for larger businesses, our intermodal terminals can help minimise your carbon footprint, enhance your reputation in market, and promote external investment in your company.

Sources: Australasian Railway Association; Deloitte "Value of Rail 2020"; internal analysis

---

## SUSTAINABILITY AT MIT

### 100% ELECTRIC

Konecranes rail mounted gantry cranes and Kalmar reach stackers and container handlers

### 500,000 TRUCK TRIPS

Eliminated yearly from Melbourne roads once MIT is operational

### AUSTRALIA MADE

Where possible, construction materials were recycled or sourced from local suppliers

### 189,000 TONNES

Carbon emissions reduced yearly from this number of truck trips

---

## RAIL FREIGHT

### 16x LESS CO<sub>2</sub>

Produced by rail freight than road freight

### 9x SAFER

Rail freight is nine times safer than road freight

### 51%

of Australia's freight emissions are from short-haul road freight

### 20x LESS \$

Road accident costs are 20 times higher than rail

---

LET'S BUILD A PARTNERSHIP  
THAT ENABLES  
**THE FUTURE OF RAIL FREIGHT**

Join Intermodal Terminal Company as we start our journey to revolutionise the Australian supply chain. With world-class facilities, optimised locations, and dynamic customer service, we are ready to support your business in achieving newfound levels of efficiency and growth.



Independently owned and operated. Privately funded by Aware Super



Open access bonded facilities for a more competitive supply chain



Significant savings on costs and outgoings



MIT to be Australia's largest intermodal terminal from Oct. 2025



Interstate standard gauge and broad gauge terminal



Strategically co-located next to warehousing opportunities



Rail freight offers faster turnarounds and more reliable deliveries



Leading sustainability to reduce your carbon emissions





UNLOCKING  
THE FUTURE OF RAIL  
FREIGHT FOR ALL

**Julian Zeltinger**  
**Chief Commercial Officer**  
julian.zeltinger@intermodal-terminal.com

**Intermodal Terminal Company**  
Suite 5, Level 30, 25 Bligh Street  
Sydney NSW 2000

[INTERMODAL-TERMINAL.COM](https://www.intermodal-terminal.com)